




ZEALIE[®]
Behavioral Health Billing Solutions

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ABOUT US

A group of five diverse office professionals (three women and two men) are gathered around a laptop, looking at the screen with expressions of joy and excitement. They are all smiling and have their fists clenched in a celebratory gesture. The setting appears to be a modern office with a whiteboard and charts in the background. The image is overlaid with a semi-transparent dark blue filter.

Zealie is a full-service behavioral health billing company with a team of experts.

SERVICE



Revenue Boost

Out-of-Network Repricing Service

A Breakthrough Service

THAT'S FREE TO YOU!

Revenue Boost

Zealie's “**Revenue Boost: Out-of-Network Repricing**” service is a **standalone service** where we work with your billing staff to maximize your out-of-network payments. Most treatment centers don't realize how much money they're leaving on the table. And that's where we come in.



SERVICE

Revenue Boost

We specialize in **recovering additional funds** from your historical unpaid and low-paid out-of-network claims. We do this by reviewing the policy details and using them for **renegotiations and appeals**.



Revenue Boost

We have **uncovered millions in additional funds** for our clients using this methodology. As behavioral health billing experts, we've recovered additional funds from major insurance carriers including Anthem BCBS, United (Optum), Cigna, and Aetna.



Revenue Boost




Reviewing out-of-network claims can be complex and tedious. But with our expertise and strategies, we zero in on the details to find and recover additional funds for you. The funds that we've recovered have led to an increase in client revenues and new opportunities for their businesses. We want you to be the next “reprice” and “recover” success story. **So, let's get started.**



Revenue Boost

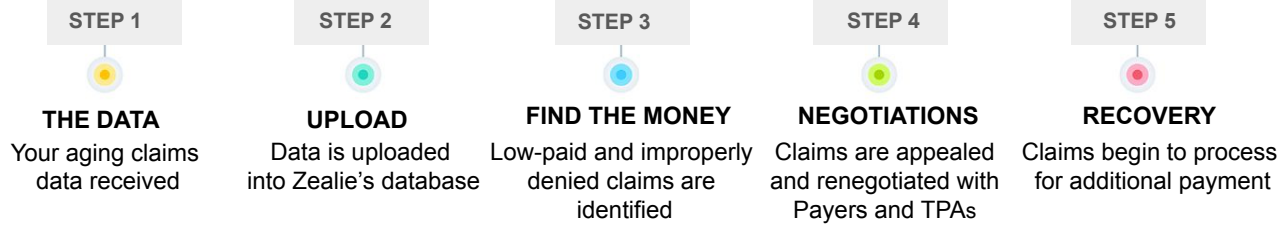
Out-of-Network Repricing Service

GETTING STARTED:

-  Just give us the data. You don't have to do anything else.
-  There are no upfront fees.
-  You only pay when we find money for you.

SERVICE

Steps in the Revenue Boost Process



Revenue Boost Case Study

Classification	Total Claims Identified	Claims Reprocessed	Additional Funds Collected
Usual and Customary Miscalculated			
<ul style="list-style-type: none"> • 3rd Party Administrator (TPA) Miscalculated <ul style="list-style-type: none"> ○ Rate Renegotiated \$622,000 ○ Rate Appeal \$206,000 • Payer Miscalculated <ul style="list-style-type: none"> ○ Rate Renegotiated \$236,000 ○ Rate Appeal \$342,000 			
Medicare Miscalculated			
<ul style="list-style-type: none"> • 3rd Party Administrator (TPA) Miscalculated <ul style="list-style-type: none"> ○ Rate Renegotiated \$162,000 ○ Rate Appeal \$44,000 • Payer Miscalculated <ul style="list-style-type: none"> ○ Rate Renegotiated \$68,000 ○ Rate Appeal \$83,000 			
Payer Coding Error	\$186,000	\$178,000	\$68,240
Provider Coding Error	\$62,000	\$62,000	\$26,402
Authorizations Denied	\$140,000	\$83,000	\$19,637
Medical Records Denied			
<ul style="list-style-type: none"> • Medical Necessity Appeals \$106,000 • Additional Documentation Necessary \$88,000 			
Misc.	\$315,000	\$205,000	\$62,991
	\$2,660,000	\$2,150,000	\$538,422

Customer Success Stories

“

Zealie went through our past claims that we thought had no value whatsoever and found over half a million dollars in additional funds for us. This was after we had already hired another company to go through our historical claims and that company had said they had got us every additional dollar they could out of our aged claims.

CEO | Treatment Center with
locations in California and Texas

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“

We hired Zealie because we thought we weren't getting paid enough on a lot of our claims. We had no idea how right we were until we saw how much more they were able to collect on them after they did their renegotiations and appeals. Now they come in every 6 months and find us at least an additional \$200,000 in revenue each time!

CFO | Treatment Center with
locations in Arizona

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CONTACT



“Make Smart Admission Decisions with Our Powerful Tools”

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Zealie.com